STATE OF ARIZONA

JUN 2 2 1999

Petitioner.

DEPARTMENT OF INSURANCE

DEPT. OF INSURANCE BY_____KALLA

In the Matter of the Acquisition of Control of:

AMERICAN RELIABLE INSURANCE
COMPANY (NAIC No. 19615) and
CONDEAUX LIFE INSURANCE COMPANY
(NAIC No. 94625),

Insurers,

by

FORTIS, INC.,

On June 18, 1999, the Office of Administrative Hearings, through Administrative Law Judge Lewis D. Kowal, issued a Recommended Decision of Administrative Law Judge ("Recommended Decision"), a copy of which is attached and incorporated by this reference. The Director of the Department of Insurance has reviewed the Recommended Decision and enters the following Order:

1. The recommended Findings of Fact and Conclusions of Law are adopted.

- 2. The acquisition of control of the Insurers by the Petitioner shall be approved subject to the express conditions as follows:
- a. If the completed fingerprint cards furnished to the Department reveal that any of Petitioner's officers or directors have been charged with or convicted of a felony or misdemeanor other

than minor traffic violations, the individual(s) shall be removed as an officer and/or director of the Petitioner and/or Insurers within 30 days after notice to Petitioner by the Department and shall be replaced with an officer or director acceptable to the Director.

- 3. Except as provided below, all information and documents relating to the Insurers and Petitioner obtained by or disclosed to the Director, or any other person in the course of a filing, an examination or investigation made pursuant to A.R.S. §§ 20-481.03 and 20-481.20, shall not be given confidential treatment, shall be subject to subpoena and shall be made public documents, subject to inspections, examination or copying by any person.
- 4. The fingerprint cards and biographical affidavits that Petitioner submitted to the Department shall remain confidential pursuant to A.R.S. § 20-481.21.
- 5. The Petitioner shall advise the Director in writing of the effective date of the change of control.
- 6. Until further notice from the Department, the Insurers shall file quarterly financial statements following the effective date of the acquisition.
- 7. Upon consummation of this acquisition, the Insurers shall file a registration statement in the form prescribed by A.R.S. § 20-481.10 and within the time period prescribed by A.R.S. § 20-481.09 or § 20-481.13. If the registration statement would duplicate the information previously submitted by the Petitioner in the statement filed with the Department pursuant to A.R.S. § 20-481.03 and there have been no material changes since the filing of that statement, then the Insurers shall submit a statement to that effect incorporating by reference the statement previously filed with the Department in lieu of a registration statement.

8. The failure to adhere to one or more of the above terms and conditions shall result without further proceedings in the suspension or the revocation of each of the Insurers' certificate of authority. NOTIFICATION OF RIGHTS Pursuant to A.R.S. § 41-1092.09, the aggrieved party may request a rehearing with respect to this Order by filing a written motion with the Director of the Department of Insurance within 30 days of the date of this Order, setting forth the basis for relief under A.A.C. R20-6-114(B). The final decision of the Director may be appealed to the Superior Court of Maricopa County for judicial review pursuant to A.R.S. §§ 12-904 and 20-166. A party filing an appeal must notify the Office of Administrative Hearings of the appeal within ten days after filing the complaint commencing the appeal, pursuant to A,R.S. § 12-904(B). DATED this of June, 1999 Charles R. Cohen Director of Insurance A copy of the foregoing mailed this 22 day of June, 1999 Sara M. Begley, Deputy Director Mary Butterfield, Assistant Director Catherine O'Neil, Legal Affairs Officer Gary Torticill, Assistant Director Deloris Williamson, Assistant Director Scott Greenberg, Business Administrator Kurt Regner, Examiner Department of Insurance 2910 N. 44th Street, Suite 210 Phoenix, AZ 85018

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

1		Office of Administrative Hearings 1400 W. Washington, Suite 101
2		Phoenix, AZ 85007
3		Steven R. Henry Low & Childers, P.C.
4		2999 N. 44th Street, Suite 250 Phoenix, AZ 85018
5		Jerome A. Atkinson
6		Fortis, Inc.
7		One Chase Manhattan Plaza New York, NY 10005
8		
9		Kathy Lunder
10		
11		
12		
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		

26

27

30

In the Matter of the Acquisition of Control of

AMERICAN RELIABLE INSURANCE COMPANY (NAIC No. 19615) and CONDEAUX LIFE INSURANCE COMPANY (NAIC No. 94625),

Insurers.

by

FORTIS, INC.,

Petitioner.

No. 99A-110-INS RECOMMENDED DECISION OF ADMINISTRATIVE **LAW JUDGE**

HEARING: June 17, 1999

APPEARANCES: Steven R. Henry, Esq. on behalf of the Petitioner

ADMINISTRATIVE LAW JUDGE: Lewis D. Kowal

On June 17, 1999, a hearing took place to consider the application for the acquisition of control of American Reliable Insurance Company and Condeaux Life Insurance Company ("Insurers") filed by Fortis, Inc. (the "Petitioner"), with the Arizona Department of Insurance (the "Department"), and for approval of Petitioner as the controlling person of the Insurers pursuant to the provisions of A.R.S. §§20-481 through 20-481.30, and A.A.C. R20-6-1402.

Based upon the entire record in this matter the following Findings of Fact, Conclusions of Law and Recommended Order are made:

3 | 4 |

- 1. The Insurers are domestic insurers as referred to in A.R.S. §20-481.02.
- 2. The Petitioner has filed a statement as referred to in A.R.S. §§20-481.02 and 20-481.03, in the form required by A.A.C. R20-6-1402.
- 3. The Insurers, the security holder of American Reliable Insurance Company and the Class A security holder of Condeaux Life Insurance Company waived the hearing notice requirements of A.R.S. §20-481.07. Condeaux Life Insurance Company provided notice of the hearing to its Class B security holders except for two security holders for whom no record of address exists and who could not be located with reasonable due diligence.
- 4. Petitioner and Insurers waived the notice requirements set forth in A.R.S. §41-1092.05(D).
- 5. The evidence produced at the hearing established that the Petitioner's acquisition of control of the Insurers:
 - a. Is not contrary to law;
 - b. Is not inequitable to the shareholders of the domestic insurers involved;
- c. Would not substantially reduce the security of and service to be rendered to the policyholders of the Insurers in this State or elsewhere;
- d. Would not substantially lessen competition in insurance in this state or tend to create a monopoly; and
- e. Is not likely to be hazardous or prejudicial to the insurance-buying public.
 - 6. The evidence at the hearing further demonstrated that :
- a. After the change of control, the Insurers would be able to satisfy the requirements for the reissuance of a certificate of authority to write the line or lines of business for which they are presently licensed;

- c. The plans or proposals that the Petitioner has to liquidate the Insurers, sell their assets or consolidate or merge them with any person, or to make any other material change in their business or corporate structure or management, are fair and reasonable to policyholders of the Insurers and are in the public interest; and
- d. The competence, experience and integrity of those persons who would control the operation of the Insurers are such that it would be in the public interest of policyholders of the Insurers and of the public to permit the merger or other acquisition of control;
- 7. The Petitioner has furnished completed fingerprint cards and biographical affidavits to the Department to enable the Department to determine if any of Petitioner's officers or directors have been charged with or convicted of a felony or misdemeanor other than minor traffic violations.
- 8. The Petitioner requested that the fingerprint cards and biographical affidavits Petitioner submitted to the Department remain confidential. The Department had no objection to Petitioner's request for confidentiality of those records.
- 9. Except as provided above, the interests of policyholders, shareholders or the public will be served by the publication of all information and documents relating to the Insurers and Petitioner, and obtained by or disclosed to the Director, or any other person in the course of a filing, an examination, or investigation made pursuant to A.R.S. §§20-481.03, 20-481.10 and 20-481.20.
- 10. Based upon its review of the Petitioner's Form A filing, the Department represented its belief that the Petitioner's Form A filing is complete and in compliance with Arizona law and recommended approval of this acquisition.

CONCLUSIONS OF LAW

1. The evidence of record established that none of the enumerated grounds set forth in A.R.S. §20-481.07(A) exist so as to provide a basis for disapproval or rejection of Petitioner's acquisition of control of the Insurers.

2. Petitioner presented credible evidence for approval of its acquisition of control of the Insurers and for Petitioner to be a controlling person pursuant to the provisions of A.R.S. §§20-481 through 20-481.30, and A.A.C. R20-6-1402.

RECOMMENDED ORDER

- 1. The acquisition of control of the Insurers by the Petitioner shall be approved subject to the express conditions as follows:
- a. If the completed fingerprint cards furnished to the Department reveal that any of Petitioner's officers or directors have been charged with or convicted of a felony or misdemeanor other than minor traffic violations, the individual(s) shall be removed as an officer and/or director of the Petitioner and/or Insurers within 30 days after notice to Petitioner by the Department and shall be replaced with an officer or director acceptable to the Director
- 2. Except as provided below, all information and documents relating to the Insurers and Petitioner obtained by or disclosed to the Director, or any other person in the course of a filing, an examination or investigation made pursuant to A.R.S. §§20-481.03 and 20-481.20, shall not be given confidential treatment, shall be subject to subpoena and shall be made public documents, subject to inspection, examination or copying by any person.
- 3. The fingerprint cards and biographical affidavits that Petitioner submitted to the Department shall remain confidential pursuant to A.R.S. §20-481.21.
- 4. The Petitioner shall advise the Director in writing of the effective date of the change of control.
- 5. Until further notice from the Department, the Insurers shall file quarterly financial statements following the effective date of the acquisition
- 6. Upon consummation of this acquisition, the Insurers shall file a registration statement in the form prescribed by A.R.S. §20-481.10 and within the time period prescribed by A.R.S. §20-481.09 or §20-481.13. If the registration statement would duplicate the information previously submitted by the Petitioner in the statement filed with the Department pursuant to A.R.S. §20-481.03 and there have been no

material changes since the filing of that statement, then the Insurers shall submit a statement to that effect incorporating by reference the statement previously filed with the Department in lieu of a registration statement.

The failure to adhere to one or more of the above terms and conditions shall result without further proceedings in the suspension or the revocation of each of the Insurers' certificate of authority.

Done this day, June 18, 1999

Lewis D. Kowal

Administrative Law Judge

Original transmitted by mail this day of June

Department of Insurance Mr. Charles R. Cohen 2910 North 44th Street, Ste. 210 Phoenix, AZ 85018

ATTN: Curvey Burton

By